

Excellence Is a Culture at the Weathersby Guild

Our pursuit of excellence begins with our recruitment program: Weathersby Guild apprentices are chosen from the ranks of talented and proven professionals. Many have advanced degrees and all have demonstrated the ability to be outstanding businessmen and women.

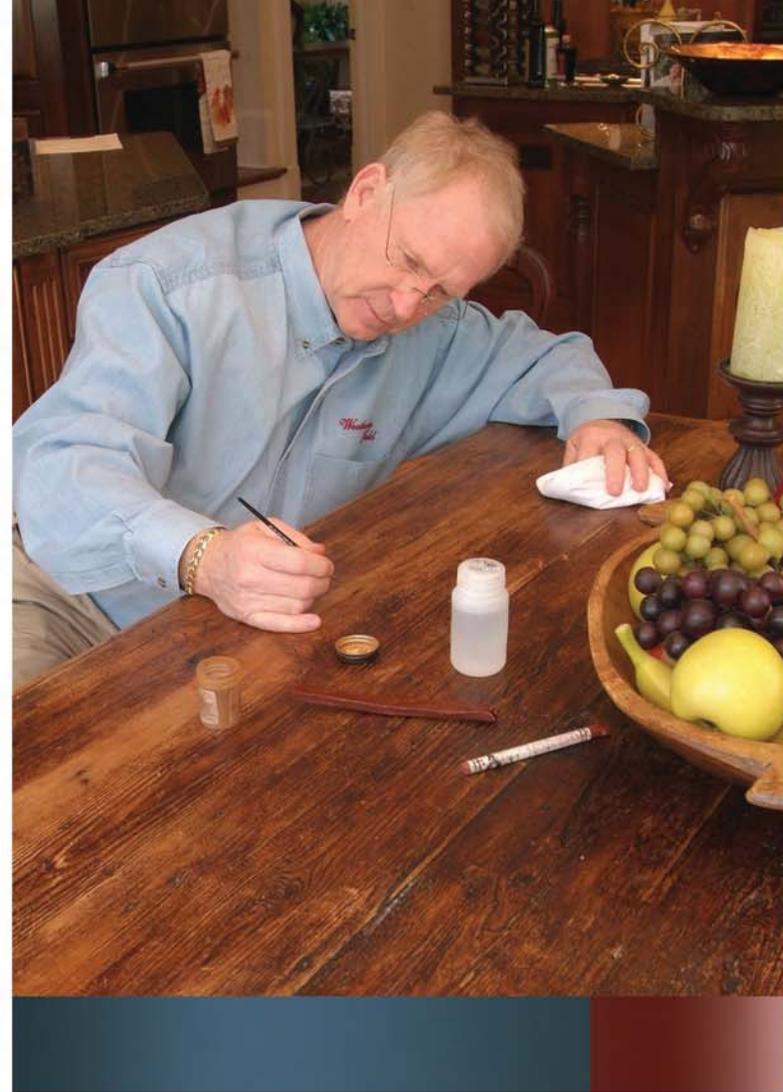
Before becoming a Weathersby Guild craftsman in service to our clients, each completes a rigorous training program which includes in-depth instruction in the State and Federal Tariffs. We insist that our members understand the rules as well as the claims representatives we serve.

Our skills training is by far the most comprehensive in the industry and is conducted one-on-one with three different Master Craftsmen. A century of achievement becomes the legacy of every Weathersby Guild graduate.

Our reputation for precision repairs and restoration, reliability, and professional-



ism is built on our accountability to each other. All Weathersby Guild members approach their profession knowing that his or her performance affects the reputation and success of their fellow members.



Find a Guild Member

It's easy to find a Weathersby Guild member to service your claim. Visit www.weathersbyguild.com/locations.php to identify members by state or zip code served. You may also contact Weathersby Guild Headquarters for a referral:



912 Killian Hill Road, Suite 202
Lilburn, GA 30047
Phone: (770) 923-6472
Fax: (678) 261-1727





The Weathersby Guild Story

Returning from service in the Pacific during WWII, Kent Weathersby left the US Marine Corps to begin a new life with his young family in the Norfolk, VA area. He soon entered an apprenticeship in the art of furniture repair and restoration.

After completing his training, Kent established Weathersby Furniture Repair, a company known today as the hallmark of furniture repair and restoration in the Tidewater area. At a young age, Kent's oldest son, also named Kent, began training at his father's side.

After graduating from college and serving as a pilot in the US Air Force, the younger Kent Weathersby established his own furniture restoration company in Atlanta, GA. The company enjoys a reputation for excellence in craftsmanship and in service to the household goods moving industry. After more than three decades of service – and at the urging of several of his clients – Kent established a training division of his Atlanta company called the Weathersby Guild. His vision was to train men and women with excellent character and leadership experience in the restoration arts.

Today, Weathersby Guild members practice their craft in service to the moving claims handling community, residential customers and the furniture manufacturing industry across the entire US.



We Get It!

It's all about running a sound business and helping our clients do the same, which can only be accomplished on a foundation of comprehensive, frequent communication with claims professionals and shippers. Every Guild member is thoroughly trained and monitored in report writing skills. Each item on a claim form will be addressed with a disposition that includes opinions as to liability and to value if a cash settlement is anticipated.

We realize that our reports provide the foundation for subrogation. We understand that our comments, observations and conclusions are essential in assigning liability. Our state of the art reporting system produces a highly professional product containing digital photography and supported by the internet. eStatus ensures high speed reporting and permanent storage.



Our Mission

Is to give our clients the ability to deal with the claim before the move! We do this by being *ready*.

We understand that you have entrusted us with your brand, reputation and standing on national accounts with each claim you assign to a Weathersby Guild member. That trust is met with a sense of urgency that is instilled in every Guild member.

Each assignment is accepted with enthusiasm and vigilance as the inventory and claim form are studied in preparation to

serve our clients. We are ready for every obstacle we may encounter whether it is a complex repair or an upset shipper. Even the most irate customer will be treated with respect and sensitivity to the reality that any move can be difficult for a transplanted family. We want you to be viewed as a positive impact on your shipper's quality of life even if they must file a claim.

This can only be accomplished if the claim is dealt with before the move.

